

**SALES LEDGER INCOME COLLECTION PERFORMANCE MONITORING
AS AT 31st OCTOBER 2009**

	Children & Young People's Services	Development Services	Community Services	Resources/ Chief Exec/Legal & Democratic	Shire Services	Total	Notes
A. Debt outstanding at 31/10/09	£3,026,077	£713,115	£10,140,599	£433,247	£137,174	£14,450,212	This shows the total value of debt outstanding across Directorates, excluding former district council debt
B. Aged debt by value	£	£	£	£	£	£	This analyses the total debt (£14,450,212) to show the length of time it has been outstanding.
Current	2,511,361	249,735	4,165,105	179,975	103,190	7,209,366	
1 month	118,407	107,194	2,879,371	128,459	16,563	3,249,994	
2 months	21,501	35,722	300,296	19,241	208	376,968	
3 months	5,957	41,389	360,627	46,867	14,136	468,976	
4 months	54,175	57,301	82,762	5,073	1,424	200,735	
5 months	82	21,446	238,519	5,361	77	265,485	
6 months +	314,594	200,328	2,113,919	48,271	1,576	2,678,688	
C. % recovered within 90 days.	89%	95%	96%	97%	96%	96%	This shows that the income collection was in line with the target (96%) for collecting debt within 90 days.
D. Number outstanding	640	1,283	6,995	324	172	9,414	This analyses the number of invoices outstanding across Directorates and also the length of time outstanding
Aged debt by number							
Current	366	355	1,180	119	91	2,111	
1 month	94	200	582	67	34	977	
2 months	18	95	323	18	3	457	
3 months	9	112	270	22	15	428	
4 months	28	134	214	19	7	402	
5 months +	125	387	4,426	79	22	5,039	
E. Debtor days outstanding.	161	42	72	12	38	66	This nationally recognised measure shows that the outstanding debt represented the equivalent of 66 days of average debt raised
F. Write off by value	0.01%	0.04%	0.17%	0.01%	0.04%	0.11%	This shows that the level of debt written off as uncollectable in the year (0.11%) is better than the target (0.4%)
G. Write off by number	9	9	52	7	4	81	This analyses the number of write offs as uncollectable by Directorate
H. Awaiting credit note by value	2.36%	0.42%	0.76%	1.83%	0.03%	1.11%	This shows the value of debt that is awaiting a credit note (1.11%) is better than the target (3.5%)
I. Awaiting credit note by number	3	9	107	6	1	126	This analyses the number of credit notes raised by Directorates
J. Accuracy factor.	4.26%	3.63%	0.97%	3.52%	3.41%	1.71%	This shows that the number of invoices that require a subsequent correction (1.71%) is better than the target (3.5%).